



Increase Your Influence at Work: Worksmart: Simple Solutions For Busy People

By Richard A. Luecke, Perry McIntosh

Amacom. Paperback. Book Condition: new. BRAND NEW, Increase Your Influence at Work: Worksmart: Simple Solutions For Busy People, Richard A. Luecke, Perry McIntosh, People who know how to influence others in the office enjoy a greater measure of control over their work lives and advance their careers more rapidly than others. But what many don't know is that the mysterious quality known as influence can be learned and developed by anyone. Readers will discover how to develop the most important attributes necessary for influence: trustworthiness, reliability, and assertiveness and find out how to move beyond being passive participants in their work lives, and gain the cooperation and attention of those who matter most.



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